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## **MEET OUR TEAM**



Anji Roe Wood President & CEO



Carly Bouts Greater Colorado Program & Impact Manager



Cheryl Potman Donor Engagement & Special Events Manager



Jake Lasko Roaring Fork Valley District Manager



Jean Jie Manager of Program Partnerships and Impact



Jennifer Meerpohl Stewardship & Donor Engagement Specialist



Joey Gavato JA Finance Park Program Manager



Kristen Nunez Philanthropic Partnerships Manager



Krystal George Pueblo District Manager



Leinin Dumitrescu Communications & Brand Coordinator



Sherri Albertson Teller County Program Coordinator



Tess Vanderhoof Roaring Fork Valley Program & Volunteer Coordinator

## **MISSION & IMPACT**

Since 1954, Junior Achievement of Southern Colorado has been dedicated to inspiring and preparing the next generation of leaders. The inspiration piece comes from community volunteers who not only deliver our lessons, but share their experience. In the process, these volunteers serve as role models helping to positively impact young people's perceptions about the importance of education, as well as critical life skills. Preparation involves our proven lessons that promote financial capability, work and career readiness, and business ownership. Our programs cover over 46 counties throughout Greater Colorado.





ALMOST 12,000 STUDENTS SERVED

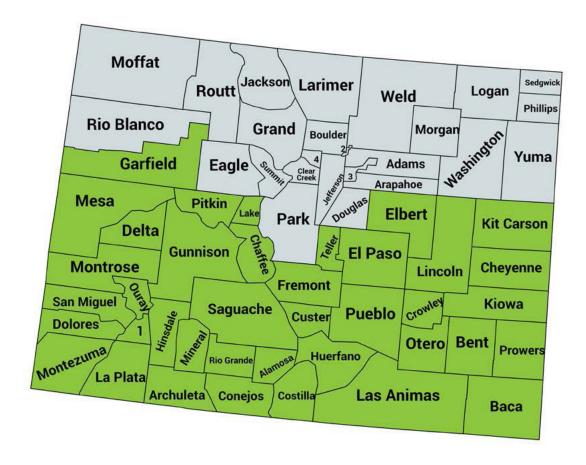
# SIXTEEN SCHOOL DISTRICTS

284 VOLUNTEERS



## MAP OF OPERATING COUNTIES

## The map below defines the operating counties of Junior Achievement of Southern Colorado:



1 San Juan 2 Broomfield

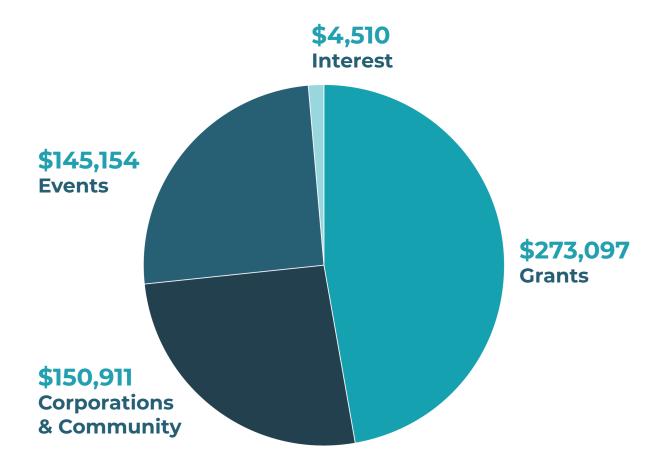
2 Broomfield 3 Denver

4 Gilpin

JA SoCo Territory

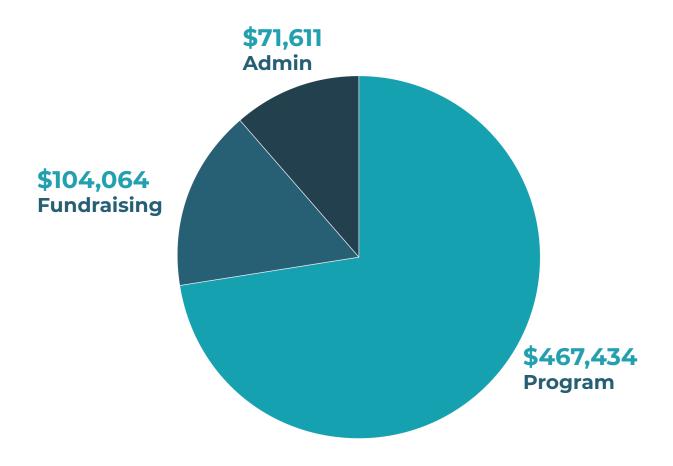
Counties Served Include: Alamosa, Archuleta, Baca, Basalt, Bent, Chaffee, Cheyenne, Conejos, Costilla, Crowley, Custer, Delta, Dolores, El Paso, Elbert, Fremont, Garfield, Gunnison, Hinsdale, Huerfano, Kiowa, Kit Carson, La Plata, Lake, Las Animas, Lincoln, Mesa, Mineral, Montezuma, Montrose, Otero, Ouray, Pitkin, Prowers, Pueblo, Rio Grande, Saguache, San Juan, San Miguel, and Teller counties in Colorado. Cheyenne, Greely, Hamilton, Morton, Sherman, Stanton, and Wallas counties in Kansas.

## **REVENUE**



Revenue	2022 Fiscal Year	Percentage
Corporations & Community	\$150,911	26%
Grants	\$273,097	48%
Events	\$145,154	25%
Interest & Investments	\$4,510	1%
Total	\$573,672	100%

## **EXPENSES**



Expenses	2022 Fiscal Year	Percentage
Program	\$467,434	<b>73</b> %
Fundraising	\$104,064	16%
Administrative	\$71,611	11%
Total	\$643,109	100%

## **SCHOOLS**

#### **El Paso County**

Academy District 20 Air Academy High Antelope Trails Elementary Chinook Trail Elementary DaVinci Academy Mountain View Elementary Rampart High Rockrimmon Elementary Woodmen Roberts Elementary Chevenne Mountain School District 12 Gold Camp Elementary Skyway Elementary Colorado Springs School District 11 Chipeta Elementary CIVA Charter School Columbia Elementary Doherty High Freedom Elementary Fremont Elementary Globe Charter School Holmes Middle Jack Swigert Aerospace Academy Keller Elementary King Elementary Midland International Elementary Monroe Elementary Penrose Elementary Roosevelt Charter Academy Scott Elementary Steele Elementary **Taylor Elementary** Tesla Educational Opportunity School Trailblazer Elementary Falcon School District 49 Falcon Elementary School of Technology Harrison School District 2 Harrison High Monterey Elementary

#### **Garfield County**

Mesa Ridge High

Widefield School District 3

Roaring Fork RE-1 Carbondale Middle Glenwood Springs Middle Glenwood Springs Elementary Sopris Elementary Garfield County RE-1 Riverview School Garfield County RE-2 Kathryn Senor Elementary Rifle Middle

#### **Gunnison County**

Gunnison Watershed School District Gunnison Elementary

#### **La Plata County**

Durango 9-R School District Durango High Animas High Durango Big Picture High

#### **Otero County**

Swink School District 33 Swink High School

#### **Pitkin County**

Roaring Fork RE-1 Basalt Middle

#### **Pueblo County**

Pueblo District 60 Belmont Elementary Beulah Heights Elementary **Bradford Elementary** Centennial High Corwin International Magnet School East High Fountain International Magnet School Franklin Elementary Goodnight School Irving Elementary Minnequa Elementary Pueblo Academy of the Arts Risley International Academy of Innovation South Park Elementary Sunset Park Elementary Pueblo District 70 Avondale Elementary

#### **Teller County**

Cripple Creek Victor RE-1
Cresson Elementary
Woodland Park School
District RE-2
Columbine Elementary
Gateway Elementary
Merit Academy Charter School
Summit Elementary
Woodland Park Middle











## **DONORS**

#### \$10,000 Plus

American Furniture Warehouse

**CSAA Insurance Group** 

El Paso County

El Pomar Foundation

FedEx

**GE Johnson Construction** 

Space Foundation

T. Rowe Price Foundation, INC.

Taco Bell Foundation

**USAA** 

Woodford Manufacturing **Xcel Energy Foundation** 

\$5,000 - \$9,999

**Battelle Foundation** 

Dave & Carolyn Colburn

Lockheed Martin

Myron Stratton Home

Patti Hoth

Robert Hoag Rawlings Foundation

Schmidt Construction Company

State Farm Insurance

**US Bank Foundation** 

USI Insurance Services, LLC

Voya Financial

**Xcel Energy Foundation** 

#### \$2,500 - \$4,999

Alpine Bank

Aspen Valley Tile & Stone

AT&T

City of Aspen

Packaging Express, Inc.

Pitkin County

T. Rowe Price

The Arc Pikes Peak Region

The Huntington Foundation

Wells Fargo & Company

William H. and Mattie

Wattis Harris Foundation

**Xcel Energy** 

#### \$1,000 - \$2,499

ANB Bank

**Anthony Burgess** 

Bank of America

Bank of Colorado

Bank of the San Juans

**Becky Fuller** 

City of Glenwood Springs

Colorado Housing and Finance Authority

Colorado Springs Hispanic Chamber of Commerce

Credit Union of Colorado

Donna A. Sawaya

E2:10

Eastern Colorado Bank

**Edward Jones** 

Erickson, Brown & Kloster

Firstbank Holding Company

GE Johnson

Gold Camp Elementary PTO

Jay Garvens

Jennifer Gomez

Jim Curry

John Linck

Joseph DeVan

Kathryn Senor Elementary

McNew & Associates

Monument Hill Foundation

Mountain View Electric Assocation

Nevans, Inc. DBA Great Clips

Pet Pantry & Dog Wash

Pueblo School for Arts and Sciences

Rick Baker

Rifle Middle

Rita Nicholson

Rod Dorsey

Safe INC.

Scott Johnson

Shari Albright

Snowmass Village Rotary Club Charitable Foundation

Steve & Kristin Woodford

Stockmens Bank

Susan Kamman

The Moniker Foundation

The Spidell Foundation

Town of Basalt

**UMB Bank** 

United Technologies Aerospace UTC

Wells & West General Contractors, Inc

#### \$500 - \$999

Adams Electric, INC

AJ Cash

Alan Hazlett

Alex Sanchez

**Amnet** 

AmPro Inspections, Inc

AnnMarie Miller

**Ars Companies** 

B & L Plumbing, Inc.

## **DONORS**

BackSwing Golf Events, Inc BAHA Construction, Inc. Bechtel National Better Business Bureau

of Southern Colorado

Bryan Plocek Carrie Cabell

Comcast Corporation

Cory Renon

Crestone Constructors. LLC

Daniel Jurmu DD Marketing, Inc. Elijah Latona

**GE Johnson Special Projects** 

Grant Smith Greg Tabor

Insurance 4 U, LLC
Jennifer Messick
Jennifer Powilleit
Joanne Knight
Joey Finkbeiner
John Peterson
Justin Hermes

Ken Wasoba
Kevin Green
Kristina Freeman
Lauren Letter
Matthew Lafeir
Melissa Peterson
Michael Petersen

Mountain Closets Northrop Grumman Pacific Sheet Metal Inc.

Patrick Barrett Patrick Knowlton

Pepsi Beverages Company Phil Long Glenwood Springs

Phil Long Subaru Pueblo District 60: Pueblo City Schools

Richard Suppes Rob Sohl

Snowmass Village Steve Colburn Steven Vela TBK Bank

Telluride Foundation William Stanley Young Services, LLC Zions Management Services Company \$250 - \$499

Alan Bailey Andy Oyler Ann Sulley

Anthony Alexander Aracely Arvizu

Ascend Consultants LLC Barnes, Pearson & Rudow PC Barnes, Pearson and Rudow, PC

Bay Equity Ben Kelloff Beth Braaten Beth Kohr

Black Hills Energy Brian Peters Brian Sargent Bridget Michaelson Brooke Mitchell

Candice Taylor-Purchase

Carlos Jimenez Carmen Martinez

Crystal Clear Solutions, LLC

Dan Korleski
Dan Niedbalski
Daniel Wildermuth
David Colburn
David Gavato
David Smith
Diana Sanchez
Doubletree Hotel
Colorado Springs

Ed Jurkoshek Ellen Clark Flora Roten Garret Cerrone Global Underground Hilary Stumpus

ICI, LLC Jake Lasko James Stewart

Jay Billups Creative Media

Jennifer Suess Joanna Abrot Ken Melchi Kristen Nunez

Land Title Guarantee Company

Ledoms

Lindsay Mitchell Meredith Reitz Mike Richards Minnequa Works Mountain Closets Redriche Carlson RG Lakota Golf Ops LLC

Robert Powilleit Robert Walla Sam Addoms Sammy Carroll Sarah Driller Shane Miller

Shane Miller
Sherri Albertson
Sunflower Bank
The Antlers Hotel
Tisha Hickerson
Tracy Selvig
US Bank
Valerie Hazen
Vectra Bank
Wendy Birhanzel

Yolanda Garcia Insurance Agency

Zechariah Feinberg

\$100 - \$249

Aidan McLeer Alli Berney Amanda Nurmi Amy K. Sanchez Andrea Cobe Anji Roe Wood Anna De Wit Ashley Byron Ashton Smith

Bank of the San Juans

Barry Straub
Ben Lythgoe
Benjamin Wojchik
Blazer Electric
Bob Valerien
Brenda Toolsie
Brian Gray
Brittane dunham
Bryce Schuettpelz
Calvin Turner Roofing

Candy Vandenberg Carrie McKee Casey Stringer Catie Hartunian Cheryl Potman Clark Ginter

## **DONORS**

Corey Nakai

Courtney Alexander Curtis Hartunian D'Andre Johnson Daniel Cowan

Danielle Ramacciotti
DeAnne Forsythe Downs

Debby Foresta
Deirdre McCormack
Diane Loschen
Doug Kelley
Dustin Kosley
Eric Stephan
Erica Duran

Eustace Asanghanwa

G. Scott Davis

Garret Construction, Inc.

Gina Scheper Gitty M. Betts Gobins Inc. Herring Bank

High Country Fence LLC Independent Financial

Jacob Bahr James Jennings Jane M. Young Janelle Hannaman

Janis Smith
Jason DeaBueno
Jeff Chostner
Jeff Divelbiss
Jeffrey Battiste
Jeffrey Forget
Jennifer Dinges

Jennifer Meerpohl Jenny Lieber Jerame Barr Jeremy Eldridge Jeremy Walker Jesse Egan Jessica Isensee Jim Smith Joey Gavato

John F. Schaiberger

John Wood Joseph Clark Josh Madrid

Karleigh Franz-Garrison

Kay Wakefield Kevin Shireman Kinder Morgan

Kiwanis Club of the Steel City Pueblo

CO Service Projects

**KR Swerdfeger Construction** 

Kurt Madic
Lakyn Erickson
Lauren Kunze
Lee Davis
Leonard Miller
Linda Roe
Lisa Bishaw
Lisanne McNew
Lucas Jensen
Lyle Lough
Maria Nevarez
Mark Gosling

Matt Isensee Meghan Peterson Michael Harper

Michael Steppenbacker

Microsoft Mike McGrath Mike Morgan Morgan Schneider

Nora Day

Oak Leaf Construction LLC

Pam Lasko

Parkview Medical Center Patrick Manchester

Paula Padilla Penny Immel

Pueblo Depot Activity

Rick Salek

Romero Insurance Agency INC Sarah Gonzales McGuinness

Scott Davis Scott Elrod Scott Frager Shanna Eilers Shannon Kelly Sheryl Mann

Sky Creek Homes, LTD. Stephanie Boahen Steve Schneider Steve Toledo Sunflower Bank Susan Blizzard

The GoodCoin Foundation

Toni Gierhart

Tami Godsev

Tony Craig Vanessa Redmond William Termyn Zachary Tomek



#### **Nic Robinette**

"Financial literacy is a topic that you cannot over teach.
The more you know about it and the more you get to kids at a younger age, the better off they are going to be making decisions and develop habits that will follow them into their future. We are creating a good base for positive decision making as they get older in life"



Alex Cooke, Amazon

JA Board of Directors Member

"[Financial Literacy] was one of those things that I didn't learn in school... we didn't talk about how life actually works. There is stuff that we have learned through real life that we are able to share with these kids to help them plan and move forward in their lives.



## **PROGRAM IMPACT STATS**

**85% OF STUDENTS STATED** THAT JA MADE SCHOOL **MORE INTERESTING** 

JA Our Region

95% SAID THIS PROGRAM HELPED THEM TO SEE THAT WHAT I'M **LEARNING IN SCHOOL CAN BE USED IN THE REAL WORLD** 

JA Our Nation

**100% OF STUDENTS STATED THE** THINGS THEY LEARNED IN JA WILL **BE IMPORTANT LATER IN LIFE** 

**JA Economics for Success** 

**82%** OF STUDENTS STATED THEY HAVE SET GOALS FOR THE FUTURE

JA Global Marketplace Blended

91% OF STUDENTS SAID THEY ARE MORE CONFIDENT IN THEIR ABILITY TO SUCCESSFULLY COMPETE IN THE FUTURE WORKFORCE

JA It's My Future Blended